III. Eloquence

> “ He, when the rising storm of party roared,
> Brought his great forehead to the council board,
> There, while hot heads perplexed with fears the state,
> Calm as the morn the manly patriot sate;
> Seemed, when at last his clarion accents broke
> As if the conscience of the country spoke.
> Not on its base Monadnoc surer stood,
> Than he to common sense and common good:
> No mimic; from his breast his counsel drew,
> Believed the eloquent was aye the true;
> He bridged the gulf from th’ alway good and wise
> To that within the vision of small eyes.
> Self-centred; when he launched the genuine word
> It shook or captivated all who heard,
> Ran from his mouth to mountains and the sea,
> And burned in noble hearts proverb and prophecy.

I do not know any kind of history, except the event of a battle, to which people listen with more interest than to any anecdote of eloquence; and the wise think it better than a battle. It is a triumph of pure power, and it has a beautiful and prodigious surprise in it. For all can see and understand the means by which a battle is gained: they count the armies, they see the cannon, the musketry, the cavalry, and the character and advantages of the ground, so that the result is often predicted by the observer with great certainty before the charge is sounded. Not so in a court of law, or in a legislature. Who knows before the debate begins what the preparation, or what the means are of the combatants? The facts, the reasons, the logic,—above all, the flame of passion and the continuous energy of will which is presently to be let loose on this bench of judges, or on this miscellaneous assembly gathered from the streets,—are all invisible and unknown. Indeed, much power is to be exhibited which is not yet called into existence, but is to be suggested on the spot by the unexpected turn things may take,—at the appearance of new evidence, or by the exhibition of an unlooked-for bias in the judges or in the audience. It is eminently the art which only flourishes in free countries. It is an old proverb that “Every people has its prophet;” and every class of the people has. Our community runs through a long scale of mental power, from the highest refinement to the borders of savage ignorance and rudeness. There are not only the wants of the intellectual and learned and poetic men and women to be met, but also the vast interests of property, public and private, of mining, of manufactures, of trade, of railroads, etc. These must have their advocates of each improvement and each interest. Then the political questions, which agitate millions, find or form a class of men by nature and habit fit to discuss and deal with these measures, and make them intelligible and acceptable to the electors. So of education, of art, of philanthropy.

Eloquence shows the power and possibility of man. There is one of whom we took no note, but on a certain occasion it appears that he has a secret virtue never suspected,—that he can paint what has occurred and what must occur, with such clearness to a company, as if they saw it done before their

eyes. By leading their thought he leads their will, and can make them do gladly what an hour ago they would not believe that they could be led to do at all: he makes them glad or angry or penitent at his pleasure; of enemies makes friends, and fills desponding men with hope and joy. After Sheridan's speech in the trial of Warren Hastings, Mr. Pitt moved an adjournment, that the House might recover from the overpowering effect of Sheridan's oratory. Then recall the delight that sudden eloquence gives,—the surprise that the moment is so rich. The orator is the physician. Whether he speaks in the Capitol or on a cart, he is the benefactor that lifts men above themselves, and creates a higher appetite than he satisfies. The orator is he whom every man is seeking when he goes into the courts, into the conventions, into any popular assembly,—though often disappointed, yet never giving over the hope. He finds himself perhaps in the Senate, when the forest has east out some wild, black-browed bantling to show the same energy in the crowd of officials which he had learned in driving cattle to the hills, or in scrambling through thickets in a winter forest, or through the swamp and river for his game. In the folds of his brow, in the majesty of his mien, Nature has marked her son; and in that artificial and perhaps unworthy place and company shall remind you of the lessons taught him in earlier days by the torrent in the gloom of the pine-woods, when he was the companion of the mountain cattle, of jays and foxes, and a hunter of the bear. Or you may find him in some lowly Bethel, by the seaside, where a hard-featured, scarred, and wrinkled Methodist becomes the poet of the sailor and the fisherman, whilst he pours out the abundant streams of his thought through a language all glittering and fiery with imagination; a man who never knew the looking-glass or the critic; a man whom college drill or patronage never made, and whom praise cannot spoil,—a man who conquers his audience by infusing his soul into them, and speaks by the right of being the person in the assembly who has the most to say, and so makes all other speakers appear little and cowardly before his face. For the time, his exceeding life throws all other gifts into shade,—philosophy speculating on its own breath, taste, learning, and all,—and yet how every listener gladly consents to be nothing in his presence, and to share this surprising emanation, and be steeped and ennobled in the new wine of this eloquence! it instructs in the power of man over men; that a man is a mover; to the extent of his being, a power; and, in contrast with the efficiency he suggests, our actual life and society appears a dormitory. Who can wonder at its influence on young and ardent minds? Uncommon boys follow uncommon men, and I think every one of us can remember when our first experiences made us for a time the victim and worshipper of the first master of this art whom we happened to hear in the court-house or in the caucus.

We reckon the bar, the senate, journalism, and the pulpit, peaceful professions; but you cannot escpape the demand for courage in these, and certainly there is no true orator who is not a hero. His attitude in the rostrum, on the platform, requires that he counterbalance his auditory. He is challenger, and must answer all comers. The orator must ever stand with forward foot, in the attitude of advancing. His speech must be just ahead of the assembly, ahead of the whole human race, or it is superfluous. His speech is not to be distinguished from action. It is the electricity of action. It is action, as the general's word of command or chart of battle is action. I must feel that the speaker compromises himself to his auditory, comes for something,—it is a cry on the perilous edge of the fight,—or let him be silent. You go to a town-meeting where the people are called to some disagreeable duty, such as, for example, often occurred during the war, at the occasion of a new draft. They come unwillingly; they have spent their money once or twice very freely. They have sent their best men; the young and ardent, those of a martial temper, went at the first draft, or the second, and it is not easy to see who else can be spared or can be induced to go. The silence and coldness after the meeting is opened and the purpose of it stated, are not encouraging. When a good man rises in the cold and malicious assembly, you think, Well, sir, it would be more prudent to be silent; why not rest, sir, on your good record? Nobody doubts your talent and power, but for the present business, we know all about it, and are tired of being pushed into

patriotism by people who stay at home. But he, taking no counsel of past things but only of the inspiration of his to-day's feeling, surprises them with his tidings, with his better knowledge, his larger view, his steady gaze at the new and future event whereof they had not thought, and they are interested like so many children, and carried off out of all recollection of their malignant considerations, and he gains his victory by prophecy, where they expected repetition. He knew very well beforehand that they were looking behind and that he was looking ahead, and therefore it was wise to speak. Then the observer says, What a godsend is this manner of man to a town! and he, what a faculty! He is put together like a Waltham watch, or like a locomotive just finished at the Tredegar works.

No act indicates more universal health than eloquence. The special ingredients of this force are clear perceptions; memory; power of statement; logic; imagination, or the skill to clothe your thought in natural images; passion, which is the heat; and then a grand will, which, when legitimate and abiding, we call character, the height of manhood. As soon as a man shows rare power of expression, like Chatham, Erskine, Patrick Henry, Webster, or Phillips, all the great interests, whether of state or of property, crowd to him to be their spokesman, so that he is at once a potentate, a ruler of men. A worthy gentleman, Mr. Alexander, listening to the debates of the General Assembly of the Scottish Kirk in Edinburgh, and eager to speak to the questions but utterly failing in his endeavors,—delighted with the talent shown by Dr. Hugh Blair, went to him and offered him one thousand pounds sterling if he would teach him to speak with propriety in public. If the performance of the advocate reaches any high success it is paid in England with dignities in the professions, and in the State with seats in the cabinet, earldoms, and woolsacks. And it is easy to see that the great and daily growing interests at stake in this country must pay proportional prices to their spokesmen and defenders. It does not surprise us then to learn from Plutarch what great sums were paid at Athens to the teachers of rhetoric; and if the pupils got what they paid for, the lessons were cheap.

But this power which so fascinates and astonishes and commands is only the exaggeration of a talent which is universal. All men are competitors in this art. We have all attended meetings called for some object in which no one had beforehand any warm interest. Every speaker rose unwillingly, and even his speech was a bad excuse; but it is only the first plunge which is formidable; and deep interest or sympathy thaws the ice, loosens the tongue, and will carry the cold and fearful presently into self-possession and possession of the audience. Go into an assembly well excited, some angry political meeting on the eve of a crisis. Then it appears that eloquence is as natural as swimming,—an art which all men might learn, though so few do. It only needs that they should be once well pushed off into the water, overhead, without corks, and, after a mad struggle or two they find their poise and the use of their arms, and henceforward they possess this new and wonderful element.

The most hard - fisted, disagreeably restless, thought-paralyzing companion sometimes turns out in a public assembly to be a fluent, various, and effective orator. Now you find what all that excess of power which so chafed and fretted you in a tête-à-tête with him was for. What is peculiar in it is a certain creative heat, which a man attains to perhaps only once in his life. Those whom we admire—the great orators—have some habit of heat, and moreover a certain control of it, an art of husbanding it,—as if their hand was on the organstop, and could now use it temperately, and now let out all the length and breadth of the power. I remember that Jenny Lind, when in this country, complained of concert-rooms and town-halls, that they did not give her room enough to unroll her voice, and exulted in the opportunity given her in the great halls she found sometimes built over a railroad depot. And this is quite as true of the action of the mind itself, that a man of this talent sometimes finds himself cold and slow in private company, and perhaps a heavy companion; but give him a commanding occasion and the inspiration of a great multitude, and he surprises by new and

unlooked-for powers. Before, he was out of place, and unfitted as a cannon in a parlor. To be sure there are physical advantages,—some eminently leading to this art. I mentioned Jenny Lind's voice. A good voice has a charm in speech as in song; sometimes of itself enchains attention, and indicates a rare sensibility, especially when trained to wield all its powers. The voice, like the face, betrays the nature and disposition, and soon indicates what is the range of the speaker's mind. Many people have no ear for music, but every one has an ear for skilful reading. Every one of us has at some time been the victim of a well-toned and cunning voice, and perhaps been repelled once for all by a harsh, mechanical speaker. The voice, indeed, is a delicate index of the state of mind. I have heard an eminent preacher say that he learns from the first tones of his voice on a Sunday morning whether he is to have a successful day. A singer cares little for the words of the song; he will make any words glorious. I think the like rule holds of the good reader. In the church I call him only a good reader who can read sense and poetry into any hymn in the hymn-book. Plutarch, in his enumeration of the ten Greek orators, is careful to mention their excellent voices, and the pains bestowed by some of them in training these. What character, what infinite variety belong to the voice! sometimes it is a flute, sometimes a triphammer; what range of force! In moments of clearer thought or deeper sympathy, the voice will attain a music and penetration which surprises the speaker as much as the auditor; he also is a sharer of the higher wind that blows over his strings. I believe that some orators go to the assembly as to a closet where to find their best thoughts. The Persian poet Saadi tells us that a person with a disagreeable voice was reading the Koran aloud, when a holy man, passing by, asked what was his monthly stipend. He answered, “Nothing at all.” “But why then do you take so much trouble?” He replied, “I read for the sake of God.” The other rejoined, “For God's sake, do not read; for if you read the Koran in this manner you will destroy the splendor of Islamism.” Then there are persons of natural fascination, with certain frankness, winning manners, almost endearments in their style; like Bouillon, who could almost persuade you that a quartan ague was wholesome; like Louis XI. of France, whom Commines praises for “the gift of managing all minds by his accent and the caresses of his speech;” like Galiani, Voltaire, Robert Burns, Barclay, Fox, and Henry Clay. What must have been the discourse of St. Bernard, when mothers hid their sons, wives their husbands, companions their friends, lest they should be led by his eloquence to join the monastery.

It is said that one of the best readers in his time was the late President John Quincy Adams. I have heard that no man could read the Bible with such powerful effect. I can easily believe it, though I never heard him speak in public until his fine voice was much broken by age. But the wonders he could achieve with that cracked and disobedient organ showed what power might have belonged to it in early manhood. If “indignation makes verses,” as Horace says, it is not less true that a good indignation makes an excellent speech. In the early years of this century, Mr. Adams, at that time a member of the United States Senate at Washington, was elected Professor of Rhetoric and Oratory in Harvard College. When he read his first lectures in 1806, not only the students heard him with delight, but the hall was crowded by the Professors and by unusual visitors. I remember, when, long after, I entered college, hearing the story of the numbers of coaches in which his friends came from Boston to hear him. On his return in the winter to the Senate at Washington, he took such ground in the debates of the following session as to lose the sympathy of many of his constituents in Boston. When, on his return from Washington, he resumed his lectures in Cambridge, his class attended, but the coaches from Boston did not come, and indeed many of his political friends deserted him. In 1809 he was appointed Minister to Russia, and resigned his chair in the University. His last lecture, in taking leave of his class, contained some nervous allusions to the treatment he had received from his old friends, which showed how much it had stung him, and which made a profound impression on the class. Here is the concluding paragraph, which long resounded in Cambridge:—

“At no hour of your life will the love of letters ever oppress you as a burden, or fail you as a resource. In the vain and foolish exultation of the heart, which the brighter prospects of life will sometimes excite, the pensive portress of Science shall call you to the sober pleasures of her holy cell. In the mortifications of disappointment, her soothing voice shall whisper serenity and peace. In social converse with the mighty dead of ancient days, you will never smart under the galling sense of dependence upon the mighty living of the present age. And in your struggles with the world, should a crisis ever occur when even friendship may deem it prudent to desert you, when even your country may seem ready to abandon herself and you, when priest and Levite shall come and look on you and pass by on the other side, seek refuge, my unfailing friends, and be assured you shall find it, in the friendship of Lálius and Scipio, in the patriotism of Cicero, Demosthenes, and Burke, as well as in the precepts and example of Him whose law is love, and who taught us to remember injuries only to forgive them.”

The orator must command the whole scale of the language, from the most elegant to the most low and vile. Every one has felt how superior in force is the language of the street to that of the academy. The street must be one of his schools. Ought not the scholar to be able to convey his meaning in terms as short and strong as the porter or truckman uses to convey his? And Lord Chesterfield thought that “without being instructed in the dialect of the Halles no man could be a complete master of French.” The speech of the man in the street is invariably strong, nor can you mend it by making it what you call parliamentary. You say, “If he could only express himself;” but he does already, better than any one can for him,—can always get the ear of an audience to the exclusion of everybody else. Well, this is an example in point. That something which each man was created to say and do, he only or he best can tell you, and has a right to supreme attention so far. The power of their speech is, that it is perfectly understood by all; and I believe it to be true that when any orator at the bar or in the Senate rises in his thought, he descends in his language,—that is, when he rises to any height of thought or of passion he comes down to a language level with the ear of all his audience. It is the merit of John Brown and of Abraham Lincoln—one at Charlestown, one at Gettysburg—in the two best specimens of eloquence we have had in this country. And observe that all poetry is written in the oldest and simplest English words. Dr. Johnson said, “There is in every nation a style which never becomes obsolete, a certain mode of phraseology so consonant to the analogy and principles of its respective language as to remain settled and unaltered. This style is to be sought in the common intercourse of life among those who speak only to be understood, without ambition of elegance. The polite are always catching modish innovations, and the learned forsake the vulgar, when the vulgar is right; but there is a conversation above grossness and below refinement, where propriety resides.”

But all these are the gymnastics, the education of eloquence, and not itself. They cannot be too much considered and practised as preparation, but the powers are those I first named. If I should make the shortest list of the qualifications of the orator, I should begin with manliness; and perhaps it means here presence of mind. Men differ so much in control of their faculties! You can find in many, and indeed in all, a certain fundamental equality. Fundamentally all feel alike and think alike, and at a great heat they can all express themselves with an almost equal force. But it costs a great heat to enable a heavy man to come up with those who have a quick sensibility. Thus we have all of us known men who lose their talents, their wit, their fancy, at any sudden call. Some men, on such pressure, collapse, and cannot rally. If they are to put a thing in proper shape, fit for the occasion and the audience, their mind is a blank. Something which any boy would tell with color and vivacity they can only stammer out with hard literalness,—say it in the very words they heard, and no other. This fault is very incident to men of study,—as if the more they had read the less they knew. Dr. Charles Chauncy was, a hundred years ago, a man of marked ability among the clergy of New England. But when once going

to preach the Thursday lecture in Boston (which in those days people walked from Salem to hear), on going up the pulpitstairs he was informed that a little boy had fallen into Frog Pond on the Common and was drowned, and the doctor was requested to improve the sad occasion. The doctor was much distressed, and in his prayer he hesitated, he tried to make soft approaches, he prayed for Harvard College, he prayed for the schools, he implored the Divine Being "to—to—to bless to them all the boy that was this morning drowned in Frog Pond." Now this is not want of talent or learning, but of manliness. The doctor, no doubt, shut up in his closet and his theology, had lost some natural relation to men, and quick application of his thought to the course of events. I should add what is told of him,—that he so disliked the "sensation" preaching of his time, that he had once prayed that "he might never be eloquent;" and, it appears, his prayer was granted. On the other hand, it would be easy to point to many masters whose readiness is sure; as the French say of Guizot, that "what Guizot learned this morning he has the air of having known from all eternity." This unmanliness is so common a result of our half-education,—teaching a youth Latin and metaphysics and history, and neglecting to give him the rough training of a boy,—allowing him to skulk from the games of ball and skates and coasting down the hills on his sled, and whatever else would lead him and keep him on even terms with boys, so that he can meet them as an equal, and lead in his turn,—that I wish his guardians to consider that they are thus preparing him to play a contemptible part when he is full-grown. In England they send the most delicate and protected child from his luxurious home to learn to rough it with boys in the public schools. A few bruises and scratches will do him no harm if he has thereby learned not to be afraid. It is this wise mixture of good drill in Latin grammar with good drill in cricket, boating, and wrestling, that is the boast of English education, and of high importance to the matter in hand.

Lord Ashley, in 1696, while the bill for regulating trials in cases of high treason was pending, attempting to utter a premeditated speech in Parliament in favor of that clause of the bill which allowed the prisoner the benefit of counsel, fell into such a disorder that he was not able to proceed; but, having recovered his spirits and the command of his faculties, he drew such an argument from his own confusion as more advantaged his cause than all the powers of eloquence could have done. "For," said he, "if I, who had no personal concern in the question, was so overpowered with my own apprehensions that I could not find words to express myself, what must be the case of one whose life depended on his own abilities to defend it?" This happy turn did great service in promoting that excellent bill.

These are ascending stairs,—a good voice, winning manners, plain speech, chastened, however, by the schools into correctness; but we must come to the main matter, of power of statement,—know your fact; hug your fact. For the essential thing is heat, and heat comes of sincerity. Speak what you do know and believe; and are personally in it; and are answerable for every word. Eloquence is the power to translate a truth into language perfectly intelligible to the person to whom you speak. He who would convince the worthy Mr. Dunderhead of any truth which Dunderhead does not see, must be a master of his art. Declamation is common; but such possession of thought as is here required, such practical chemistry as the conversion of a truth written in God's language into a truth in Dunderhead's language, is one of the most beautiful and cogent weapons that are forged in the shop of the Divine Artificer.

It was said of Robespierre's audience, that though they understood not the words, they understood a fury in the words, and caught the contagion. This leads us to the high class, the men of character, who bring an overpowering personality into court, and the cause they maintain borrows importance from an illustrious advocate. Absoluteness is required, and he must have it or simulate it. If the cause be unfashionable, he will make it fashionaable. 'T is the best man in the best training. If he does not

know your fact, he will show that it is not worth the knowing. Indeed, as great generals do not fight many battles, but conquer by tactics, so all eloquence is a war of posts. What is said is the least part of the oration. It is the attitude taken, the unmistakable sign, never so casually given, in tone of voice, or manner, or word, that a greater spirit speaks from you than is spoken to in him.

But I say, provided your cause is really honest. There is always the previous question: How came you on that side? Your argument is ingenious, your language copious, your illustrations brilliant, but your major proposition palpably absurd. Will you establish a lie? You are a very elegant writer, but you can't write up what gravitates down.

An ingenious metaphysical writer, Dr. Stirling, of Edinburgh, has noted that intellectual works in any department breed each other, by what he calls zymosis, i.e. fermentation; thus in the Elizabethan Age there was a dramatic zymosis, when all the genius ran in that direction, until it culminated in Shakspeare; so in Germany we have seen a metaphysical zymosis culminating in Kant, Schelling, Schleiermacher, Schopenhauer, Hegel, and so ending. To this we might add the great eras not only of painters but of orators. The historian Paterculus says of Cicero, that only in Cicero's lifetime was any great eloquence in Rome; so it was said that no member of either house of the British Parliament will be ranked among the orators, whom Lord North did not see, or who did not see Lord North. But I should rather say that when a great sentiment, as religion or liberty, makes itself deeply felt in any age or country, then great orators appear. As the Andes and Alleghanies indicate the line of the fissure in the crust of the earth along which they were lifted, so the great ideas that suddenly expand at some moment the mind of mankind, indicate themselves by orators.

If there ever was a country where eloquence was a power, it is the United States. Here is room for every degree of it, on every one of its ascending stages,—that of useful speech, in our commercial, manufacturing, railroad, and educational conventions; that of political advice and persuasion on the grandest theatre, reaching, as all good men trust, into a vast future, and so compelling the best thought and noblest administrative ability that the citizen can offer. And here are the service of science, the demands of art, and the lessons of religion to be brought home to the instant practice of thirty millions of people. Is it not worth the ambition of every generous youth to train and arm his mind with all the resources of knowledge, of method, of grace, and of character, to serve such a constituency?

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